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## Outcomes of Hepatitis C Treatment by Primary Care Providers

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### Abstract

**Background**—The Extension for Community Healthcare Outcomes (ECHO) model was developed to improve access to care for complex health problems such as hepatitis C virus (HCV) infection for underserved populations. Using videoconferencing technology, ECHO trains primary care providers to treat complex diseases.

**Methods**—A prospective cohort study compared treatment of HCV at the University of New Mexico (UNM) HCV clinic to treatment by primary care clinicians at 21 ECHO sites in rural areas and prisons in New Mexico. A total of 407 treatment naive patients with chronic HCV were enrolled. The primary end point was a sustained viral response (SVR).

**Results**—The rate of SVR was 57.5% (84/146) for patients treated at UNM and 58.2% (152 / 261) at ECHO sites (P=0.89); difference between SVR rates 0.7% (95% CI -9.2%, 10.7%). In genotype 1 infection the SVR rate was 45.8% (38 /83) at UNM and 49.7% (73 /147) at ECHO sites (P=0.57). Serious adverse events occurred in 13.7% of the UNM HCV clinic cohort and 6.9% of the ECHO cohort.

**Conclusions**—This study demonstrates that the ECHO model is an effective way to treat HCV in underserved communities. Implementation of this model would allow other states and nations to treat more patients with HCV.

### Background

The Extension for Community Healthcare Outcomes (ECHO) model was developed by the University of New Mexico Health Sciences Center (UNMHSC), as a platform for both service delivery and outcomes research.<sup>1,2</sup> The objectives of ECHO are to: 1) improve access to best practice care for hepatitis C virus (HCV) infection for minorities and underserved populations, and 2) demonstrate the safety and efficacy of the ECHO model-based treatment for HCV in rural communities, and 3) to compare effectiveness to a

university based clinic treatment. This innovative paradigm makes specialized medical resources of academic medical centers (AMC) more accessible outside of urban areas.

An estimated 170 million patients worldwide are chronically infected with HCV with 3.2 million in the United States.<sup>3,4</sup> Many patients were infected in the 1970s and 1980s which is leading to a rising tide of cirrhosis and hepatocellular carcinoma (HCC).<sup>5</sup> Chronic HCV infection accounts for 10,000 deaths each year in the United States and is the leading cause for liver transplantation.<sup>6,7</sup>

Fortunately, treatment for HCV is available, cost effective and cures 45% of patients with genotype 1 and 75% of patients with genotypes 2 and 3.<sup>8,9,10,11</sup> Sustained virologic response (SVR) permanently halts the progression of liver disease, reverses fibrosis in many patients and reduces the risk of HCC. However, treatment is complex. Pegylated interferon and ribavirin are associated with serious side effects that require aggressive management by multi-disciplinary experts.<sup>9,10,11</sup>

Despite advances in treatment and remarkable improvements in cure rates, very few persons with chronic HCV are receiving treatment. The total number of prescriptions for HCV antiviral medications declined from 2002 to 2007. If this trend continues, it's estimated that treatment will prevent only 14.5% of potential liver-related deaths caused by HCV between 2002 and 2030.<sup>12</sup> Members of racial and ethnic minorities and older patients are less likely to receive needed care.<sup>13,14,15,16</sup>

The reasons for poor quality and insufficient access to HCV treatment are complex and not completely understood. Historically, few primary care clinicians have offered HCV treatment in rural areas and prisons due to lack of training.<sup>17</sup> In 2004, patients from rural areas faced an appointment delay of 6 months to be seen at the University of New Mexico (UNM) HCV clinic and had to travel up to 250 miles. A typical genotype 1 patient would have to make an average of 18 trips during the course of their treatment. Major barriers to care also exist for prison inmates, and according to the Department of Corrections data 40% of 6000 inmates in the New Mexico Department of Corrections (NMDOC) are infected with HCV. As of 2003, not a single patient in the correctional system had received HCV treatment.

Lack of access to specialty care services at community-based health centers (CHC) is a major problem, particularly for uninsured patients.<sup>18,19</sup> CHCs are often the most culturally appropriate and accessible choices, particularly in rural areas, with the benefit of ongoing trust and relationships with patients. Therefore, these can be ideal places to deliver complex HCV care if they can access the needed expertise.

## Methods

### ECHO Model

Using state-of-the-art telehealth technology, ECHO trains and supports primary care providers from underserved areas to develop knowledge and self-efficacy so they can deliver best practice care for complex health conditions like chronic HCV. At each of these ECHO partner sites, participants include a lead clinician (a physician, nurse practitioner, or physician's assistant) as well as a nurse or medical assistant who will help manage patient care. None of the community practice sites had treated HCV patients before joining the ECHO network.

Community providers take part in weekly HCV clinics, called "Knowledge Networks" by joining a videoconference or calling into a teleconference line. (See online supplement at

[www.nejm.org](http://www.nejm.org) ) The providers present their cases by sharing patient medical histories, lab results, treatment plans, and questions about best practices and individual challenges. UNMHSC specialists from the fields of hepatology, infectious diseases, psychiatry, and pharmacology provide advice and clinical mentoring during these clinics. Working together, the community providers and specialists manage patients following evidence-based protocols. These case-based discussions are supplemented with short didactic presentations by inter-disciplinary experts to improve content knowledge.

This case-based approach creates a “Learning Loop“ which builds deep knowledge, skills and self-efficacy in several ways. Longitudinal co-management of patients with specialists allows community providers to practice their expanded knowledge and skills in a manner that builds self-efficacy in handling real-world situations with their actual patients, while ensuring that they follow best practices as they learn. Learning from other community-based providers with similar challenges and patient profiles is facilitated through shared case management decision making.

There are currently 16 community sites and 5 prisons that deliver HCV treatment using the ECHO model. Since ECHO's inception in 2003 there has been over 5,000 case presentations and 800 patients treated. We conducted a prospective cohort study to assess the safety and efficacy of ECHO model-based treatment in comparison to university clinic-based HCV treatment. Our hypothesis was that when HCV treatment is delivered using the ECHO model it is as effective as that provided on-site at the AMC.

### Study population

Patients were included in the ECHO and active control (UNM) cohorts if they: 1) were treatment-naïve, 2) had evidence of chronic HCV with detectable HCV RNA, 3) were between the ages of 18 and 65, and 4) initiated treatment between September 7, 2004 and February 29, 2008 if they had genotypes 1 or 4) or between September 7, 2004 and August 15, 2008 (if they had genotypes 2 or 3). Since genotype 1 and 4 require longer duration of treatment, this distinct timing allowed us to identify a definitive outcome for all subjects within the cohort prior to December 31, 2009.

Exclusion criteria included an absolute neutrophil count (ANC) < 1500 per cubic millimeter, platelet count < 75,000 per cubic millimeter, creatinine > 2.0 mg/dL, co-infection with HIV or hepatitis B, history of a solid organ transplant and decompensated liver disease.

### Study design

A prospective cohort study design was used. All patients received standard HCV treatment (per the ECHO clinical protocol) with pegylated interferon at standard doses and weight-based ribavirin (for all genotypes). Early in the study period, duration of treatment was based on genotype alone (48 weeks for genotype 1 and 24 weeks for non-1 genotypes). Starting September 2006, treatment was extended for slow responders. Growth factors were used as clinically indicated. Clinical adverse events were monitored throughout the study. The AST to platelet ratio index (APRI) was used to estimate fibrosis and cirrhosis. The higher the APRI score the more likely a patient is to have significant fibrosis.

The study was approved by the UNMHSC Institutional Review Board. A waiver of informed consent was obtained as all patients received standard of care and data collected was considered part of routine care.

## End Point

The primary end point was a sustained virologic response (SVR), defined as an undetectable HCV RNA level 24 weeks after the end of treatment. All patients who received at least one dose of interferon were included in the analysis. Subjects without follow-up data were considered to be treatment failures.

## Assessment of Safety

Safety was assessed by laboratory tests and visits on weeks 1,2,4, and monthly thereafter. Serious adverse events were reported and investigated. An independent data and safety monitoring committee evaluated all serious adverse events.

## Statistical Analysis

Continuous variables are expressed as mean  $\pm$  SD. Group differences in continuous variables were analyzed by student's t-test and 95% Confidence Interval or the Mann Whitney U-test. P-values  $< 0.05$  were considered statistically significant. Since this study was not randomized, multivariate analysis was used to verify that a difference between the two treatments did not appear after adjusting for patient factors. Stepwise logistic regression was used to identify patient predictors of SVR that might be confounders including age, sex, minority status, marital status, employment status, housing status, route of transmission, height, weight, body mass index (BMI), HCV viral load, genotype, APRI score, blood urea nitrogen (BUN), creatinine, aspartate aminotransferase (AST), alanine aminotransferase (ALT), alkaline phosphatase, total bilirubin, total protein, albumin, white blood cell count (WBC), absolute neutrophil count (ANC), hemoglobin, red blood cell distribution width (RDW), mean corpuscular volume (MCV), platelet count.

## Results

### Patients

During the study period, 519 patients were started on HCV treatment. One hundred and twelve subjects were excluded, leaving 407 subjects for analysis (Figure 1). There were baseline differences between the two cohorts (Table 1). The ECHO cohort included a significantly higher proportion of men (96% of patients treated in the prison system were male) were more likely to be Hispanic, and had a higher mean weight and BMI. The UNM HCV clinic subjects were older. Fifty-six percent of both groups had genotype 1.

### Virologic Response

The rate of SVR for ECHO sites was 152/261 (58.2%) and was not different from that for the UNM HCV clinic, 84/146 (57.5%). The difference was 0.7% with a 95% CI of (-9.2%, 10.7%). The overall SVR rate in genotype 1 patients was 48.3%. (See Table 2 for SVR rates by genotype and site.) Stepwise multivariable logistic-regression analyses identified several patient factors as independent predictors of SVR: genotype 1, ALT, APRI score (Table 3). When adjusted for patient characteristics, SVR did not differ by site of treatment (adjusted OR=1.04; 95% CI 0.671 to 1.60).

### Safety

Overall, serious adverse events (SAE) were more frequent in the UNM HCV clinic cohort (13.7%) than in the ECHO cohort (6.9%;  $P = 0.02$ ). SAE's requiring termination of treatment were also more common in the UNM HCV clinic cohort (8.9%) compared to the ECHO cohort (4.2%;  $P = 0.05$ ). (Table 4)

## Discussion

In this community-based study, we were able to demonstrate high rates of cure for HCV treatment delivered through the ECHO model. The SVR rates in our ECHO cohorts of 58% overall and 48% in genotype 1 patients were similar to those observed in our study's comparison group treated at the academic medical center and the rates reported in licensing trials for HCV treatment.<sup>9,10,11</sup> Previous community-based treatment studies have failed to replicate the results of licensing trials. For example, the SVR rate was 34% for genotype 1 patients in the Weight-Based Dosing of Peginterferon alfa 2-b and Ribavirin (WIN-R) trial.<sup>20</sup> The Veteran's Affairs experience at 121 facilities showed an SVR rate of 20% for genotype 1 patients.<sup>21</sup>

Our study cohort, particularly at the ECHO sites, was predominately Hispanic. We met our goal of increasing treatment for underserved and minority patients. A recent study by the Latino Study Group showed significantly lower rates of SVR in Hispanic genotype 1 patients compared to non-Hispanics (34% vs. 49%).<sup>22</sup> We did not see a similar ethnic difference in SVR. Recent research suggests that disparities in treatment for minorities may be due to geography and location of the patient.<sup>23,24,25</sup> Treatment through ECHO overcomes this barrier by bringing expertise and clinical resources to the rural clinician that may not otherwise be widely available, positively affecting outcomes.

The study design has three principal limitations. First, there was no comparison group of patients being treated in rural settings without the ECHO model. The barriers to treatment are so formidable and concerns for safety so great that almost no cases are currently treated in rural and frontier areas of New Mexico. The second limitation was an inability to randomize providers to ECHO and active control groups because we could not ethically encourage control providers to treat HCV without training; and patients could not be randomized due to the nature of the study. Third, multivariate models can adjust for differences in patient variables that are measured but do not address those that are not or cannot be measured.

Although the inclusion of practice site (Project ECHO versus University) was not significant in the multivariate model for SVR, the confidence interval for its odds ratio was quite broad. These results are consistent with a substantial difference in outcomes in ECHO compared with University care. The study was not large enough to establish equivalence.

The results of this study demonstrate that the ECHO model is an effective way to treat HCV in rural and underserved communities. By implementing this model other states and nations can potentially treat a much higher portion of patients infected with HCV, thereby preventing an enormous burden of illness and death. There are a number of potential explanations for this success. Community providers, particularly CHCs, provide coordinated, patient-centered care in facilities proximate to their patients. Patients are likely to have greater trust with local providers who can be culturally competent for their specific communities. This may enhance patient adherence, allow more frequent in-person visits and otherwise allow greater direct contact with the clinician. As a result, providers may be better able to comply with best practice protocols, ensure close lab test assessment, offer tailored patient education, and provide greater and timelier management of side effects. In addition, the fact that hepatitis and primary care are delivered by the same clinician ensures better integration and fewer communication challenges.

As a result of the success of the model for HCV, ECHO has now expanded to 255 sites. These clinics address common and complex health issues including substance use disorders, cardiac risk reduction, chronic pain, asthma, rheumatology and multiple other diseases. The

project demonstrates that technology and inter-disciplinary collaboration can be used to leverage scarce specialty care resources.

In conclusion we have shown that treating a complex disease such as HCV using the ECHO model has similar effectiveness as treatment at an AMC. ECHO represents a needed change in conventional paradigms of AMCs and specialist care being available only in urban areas. ECHO has potential for replication in the United States and abroad as community providers and academic specialists partner to respond to an increasingly diverse range of chronic health issues.

## Supplementary Material

Refer to Web version on PubMed Central for supplementary material.

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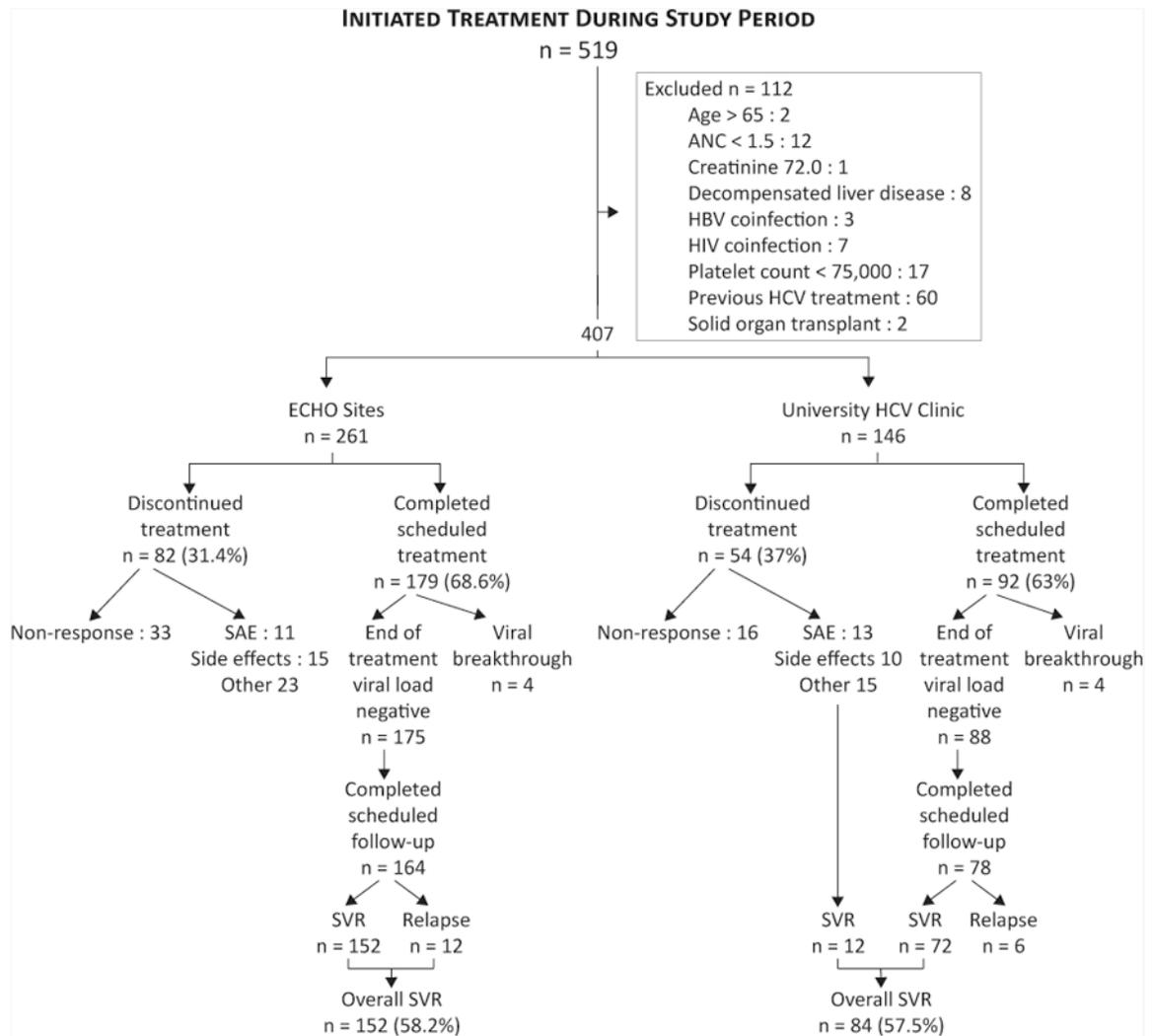


Figure 1.

**Table 1**  
**Comparison of ECHO and University subjects**

Characteristic	ECHO sites n = 261	University Clinics = 146	P-value
Age - yr	41.9 ± 9.8	45.4 ± 9.8	<b>0.001</b>
Male sex – no. (%)	190 (72.8%)	66 (45.2%)	<b>&lt;0.001</b>
Race – no. (%) *			
Caucasian	244 (95.3%)	134 (91.8%)	0.15
American Indian	8 (3.1%)	3 (2.1%)	0.53
African American	4 (1.6%)	3 (2.1%)	0.72
Asian or Pacific Islander	-	6 (4.1%)	<b>0.001</b>
Ethnicity – no. (%) **			
Hispanic	156 (64.5%)	60 (41.4%)	<b>&lt;0.001</b>
Any Minority	166 (67.8%)	72 (49.3%)	<b>&lt;0.001</b>
Weight (pounds)	188 ± 35	177 ± 39	<b>0.007</b>
BMI (Kg/M <sup>2</sup> ) mean ***	29.4 ± 5.3	28.1 ± 5.7	<b>0.03</b>
24.9 Normal	47 (19.1%)	45 (31.2%)	<b>0.006</b>
25.0 – 29.9 Overweight	97 (39.4%)	54 (37.5%)	0.71
30 Obese	102 (41.5%)	45 (31.2%)	<b>0.05</b>
ALT (Unit/Liter)	103 ± 78	97 ± 73	0.44
APRI **** score †	0.935 ± 0.910	0.938 ± 0.847	0.97
Baseline Log <sub>10</sub> viral load	5.92 ± 0.94	5.84 ± 1.01	0.43
Genotype 1	147 (56.3%)	83 (56.8%)	0.50

Race and ethnicity reported by provider

\* 5 missing race

\*\* 20 missing ethnicity

\*\*\* 17 missing BMI

\*\*\*\* APRI=[(AST/upper limit of normal)/platelet count (10<sup>9</sup>/L)] × 100

**Table 2**  
**SVR by Genotype and Site (number/percent) \***

Genotype	ECHO Sites	University Clinic	Difference** and 95 % CI	P-value
All genotypes	152/261 (58.2%)	84/146 (57.5%)	+0.7 (-9.2, 10.7)	0.89
Genotype 1	73/147 (49.7%)	38/83 (45.8%)	+3.9 (-9.5, 17.0)	0.57
Genotype 2 or 3	78/112 (69.7%)	42/59 (71.2%)	-1.5 (-15.2, 13.3)	0.83

\* SVR rates not reported separately for 6 subjects with genotypes 4 or 6.

\*\* %SVR (ECHO - University Clinic) and 95% CI is 95% confidence interval

TABLE 3

Multivariate logistic model for SVR

Variable	Univariate Model		Best Multivariate Model			
	Odds Ratio	95% CI for OR	P-value	Adjusted OR	95% CI for OR	P-value
ECHO	1.029	0.683 to 1.551	0.89	1.097	0.708 to 1.700	0.68
ALT				1.052 *	1.01 to 1.09	0.01
WBC **				0.861	0.762 to 0.972	0.02
APRI ***				0.43	0.299 to 0.620	<0.001
Genotype 1				0.404	0.261 to 0.624	<0.001

\* per 10 unit change

\*\* per 1000 change

\*\*\* APRI=[(AST/upper limit of normal)/platelet count (10<sup>9</sup>/L)] × 100

Note 1. Hosmer-Lemeshow P = 0.443; showing goodness-of-fit

Note 2. Best Multivariate Model obtained by stepwise logistic regression of SVR

Note 3. Other candidate variables included: age, sex, minority status, marital status, employment status, housing status, route of transmission, height, weight, BMI, HCV viral load, BUN, creatinine, AST, alkaline phosphatase, total bilirubin, total protein, albumin, hemoglobin, RDW, MCV, ANC, platelet count

Note 4. The comparison of the Univariate to Multivariate model shows that the similarity of ECHO versus UNM with respect to SVR is not significantly modified by the “best” covariates even though these covariates are important predictors of SVR.

**Table 4**  
**Serious Adverse Events (SAE) and Discontinuation of Treatment According to Treatment Group**

Adverse Event	Project ECHON=261	UNMHSC HCV ClinicN=146	P-value
Serious Adverse Event – no. (%)			
Any	18 (6.9)	20 (13.7)	P=0.02
Treatment Related	13 (5.0)	15(10.3)	
According to Clinical Category			
Hematological Disorders		2 (1.4)	
Cardiovascular Disorders		3 (2.1)	
Gastrointestinal & Hepatobiliary Disorders	7 (2.7)	4 (2.7)	
Infections	3 (1.1)	5 (3.4)	
Psychiatric Disorders		2 (1.4)	
Other Disorders	5 (1.9)	4 (2.7)	
Discontinuation of Treatment – no. (%)			
For Serious Adverse Event	11 (4.2)	13 (8.9)	P=0.05